



2021.2 NIBA Convention

**PROFESSIONALISM + RESILIENCE
= OPPORTUNITY**

7 February Adelaide
8 February Melbourne
14 February Perth
16 February Brisbane
21 February Sydney

THANKS TO OUR PRINCIPAL PARTNERS

Allianz  CGU  QBE  vero  ZURICH 

2021.2 CONVENTION EXPO OPPORTUNITIES





INVITATION FROM CEO

Despite the challenges of the last 18 months, NIBA has continued to do what it does best and provide support to its members. We managed to bring the industry together at a difficult time with the 2020 NIBA virtual Convention.

This year we all hoped to bring the community together face-to-face, but after much deliberation we felt it unwise to pursue this preferred option due to the continued uncertainty and the financial commitments required. Therefore in 2021.2 NIBA has decided to combine the virtual with face to face on a state-by-state basis and will now be held in February 2022.

We know our members need to stay up to date on a wide range of issues, challenges, market developments and so on. Therefore, we will offer live and streamed sessions to:

- benefit brokers and others across the industry;
- give our business partners the opportunity to engage face to face with delegates in a very effective and interactive manner;
- give state delegates locally the ability to engage with each other face to face at the day sessions and expo; and offer some social activity in the form of cocktails or dinner.

We believe the NIBA Convention will give us the ability to reach a large number of insurance brokers across Australia.

In the expo areas we will welcome afternoon networking followed by drinks to provide brokers with a great opportunity to catch up with old friends and make new connections to benefit their business.

We believe NIBA 2021.2 will give us all the opportunity to come together again as a community, in local state-based events that will maximise the potential face-to-face attendance while minimising disruption from the risk of COVID-19 limitations.

We do hope you join us.

Best wishes,
Dallas Booth
Chief Executive Officer

Philip Kewin
Chief Executive Officer (effective 1 November 2021)

2021.2 NIBA Convention

Following on from the 2019 Convention and the 2020 virtual Convention, NIBA understands the need for face-to-face interaction on a state-based or national level. Considering the many uncertainties we face at this time, NIBA wanted to produce a Convention that could work in any almost any climate.

For 2021.2, NIBA is producing a 3-week Hybrid Convention held from Monday 7 February through to Monday 21 February visiting Adelaide, Melbourne, Perth, Brisbane and Sydney on the following dates:

Adelaide Convention

Date: Monday 7 February 2021

Time: 1:00pm - 7:00pm

Venue: Adelaide Convention Centre, North Terrace, Adelaide

Expo: Halls MN

Melbourne Convention

Date: Tuesday 8 February 2021

Time: 1:00pm - 7:00pm

Venue: Crown Melbourne, 8 Whiteman St, Southbank

Expo: Exhibition Hall

Perth Convention

Date: Monday 14 February 2021

Time: 1:00pm - 7:00pm

Venue: Crown Perth, Great Eastern Hwy, Burswood

Expo: Grand Ballroom 2

Brisbane Convention

Date: Wednesday 16 February 2021

Time: 1:00pm - 7:00pm

Venue: SOFITEL Brisbane Central, 249 Turbot St, Brisbane

Expo: Ballroom Le Grand 1 & 2

Sydney Convention

Date: Monday 21 February 2021

Time: 1:00pm - 6:00pm

Venue: International Convention Centre Sydney, 14 Darling Drive, Sydney

Expo: The Gallery

Please note: This brief and dates is subject to change as NIBA, and Waldron Smith Management respond to changes and ongoing situations nationally

NIBA Convention Expo Opportunities

The NIBA Convention provides you with valuable opportunities to meet face-to-face with the NIBA community reconnect with clients and create new networks. Join us for the entire program or select sessions.

5 Session Package - \$4,950 Including GST

Includes a standard display at each of the 5 locations - Perth, Adelaide, Melbourne, Brisbane and Sydney

Single Session - \$1,100 including GST

This includes a standard display at one selection location - Perth, Adelaide, Melbourne, Brisbane or Sydney

Note you are able to select more than one session but only one standard display per company is available in any session. Custom displays are not permitted.

NIBA Convention Expo Standard Display Inclusions

For each session, your display inclusions offer:

- One (1) standard dressed trestle table
- Option to provide one or two pull up banner(s) however the collective width can be no greater than the width of the trestle table
- Seating: Two banquet chairs per table
- Flooring: All venues are carpeted
- Power: Not a standard inclusion.
- Access to the NIBA Lead capture app for your staff to capture the contact details of any connections made during the Expo.

- Two Expo registrations offering:
 - Access for representatives to the Expo
 - Personalised name badge
 - Afternoon tea
 - Networking Drinks
 - Access to the NIBA Convention Virtual Platform to view presentations on demand following each session

BRANDING REGISTRATIONS

Entitlements include:

- Your company logo and URL hyperlinked on the NIBA Convention website
- Your company logo, contact details, 150-word profile and the opportunity to provide one downloadable brochure on the Convention Virtual Platform
- A copy of the delegate list issued via a live link 10 days in advance of the session(s) you are participating in. The delegate list includes first name, last name, organisation, state and email address of all participants except those who have requested that their details not be distributed to a third party.

CONVENTION PROGRAM

To assist in your planning, an indicative time schedule is detailed below:

Expo Access Time:	11:00am to 1:00pm
Convention Sessions:	1:00pm to 3:00pm
Expo Opening Times:	3:00pm to 7:00pm
Networking Drinks:	5:00pm to 7:00pm
Expo Bump out:	7:00pm to 8:00pm

Your standard display table will be allocated by the Organisers based on order of receipt of a secured booking.

Your table number and additional details in relation to each session, access to the venue and any relevant COVID-19 safety information will be distributed one month prior to each session.

ONLINE APPLICATION

To make your application for your nominated session(s), [click here](#) to complete the online form. Your application will be acknowledged by email and once confirmed, you will be issued a tax invoice complete with EFT payment details to facilitate payment.

Payment deadlines: Full payment is required within 14 days of receipt of the invoice

Terms & conditions

Full terms and conditions are available on the online application form.

NIBA reserves the right to adjust existing packages and to make packages available that are not specifically outlined in this brochure. NIBA reserves the right to refuse a sponsorship or exhibition application for any reason with its sole discretion.

All prices are inclusive of Goods and Services Tax.

Privacy: NIBA collects and maintains information as part of its processes and does so in accordance with Australian Privacy Principles. The NIBA Privacy Policy and our full Privacy Policy is available on the website www.niba.com.au

Cancellation policy

Voluntary Cancellation

Should you decide to voluntarily cancel your participation in the Convention, the following conditions will apply:

- Up until 22 November 2021, should you wish to cancel your participation a refund of 50% of the payment received will be made to you. Note all cancellations must be received in writing to the Convention office.
- After 22 November 2021, refunds will not be made on voluntary cancellations.

State Border Closure or Restriction Cancellation

Should your company not be able to participate in the Convention because of government-imposed border closures or restrictions that prevent travelling to the designated session at the time of the Convention, yet the Convention is proceeding, then a 50% refund of funds paid for that session will be made.

Cancellation/Postponement

The Organising Host may cancel, postpone or convert to a fully online event due to circumstances beyond its reasonable control, including but not limited to Acts of God, terrorism, war, strikes or industrial action, fire, explosion, inevitable accident, breakdown of property, changes in law, or pandemics or global health crises.

In the event the face-to-face element of a Convention session is not able to proceed as planned, and is moved to a fully virtual format, your engagement and funds will be retained.

If you choose not to participate in the virtual Convention, the Organising Host will not be required to refund any part of the Convention Expo fee.

COVID -19 INFORMATION

NIBA will take all responsible steps to provide the safest possible environment for delegates, speakers, sponsors, exhibitors, staff, and contractors. We will be guided by each states and federal Government health and safety measures and will work closely with the venues and all suppliers to plan and implement a detailed COVID Safety Plan for each session.

FURTHER INFORMATION

For further information and any questions please contact:

Helen McGowan
Sponsorship and Exhibition Manager



WALDRONSMITH Management
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